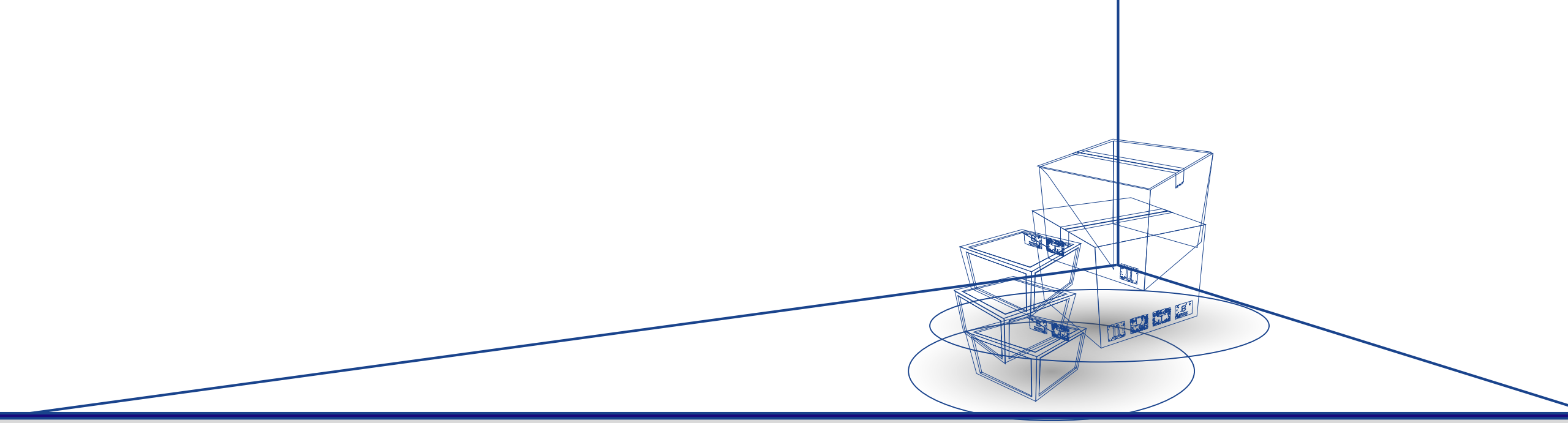
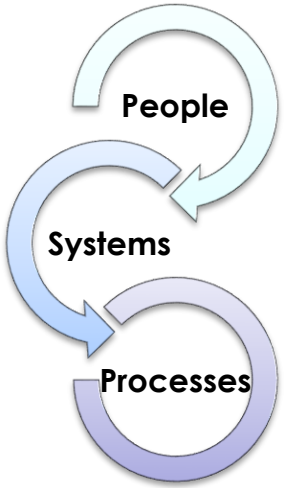


FDL GROUP

What we do…

Integrated logistics services / end –to-end Supply Chain solutions

Tailor-made solutions combining people, systems, procedures and services



Superior Service

Competitive Price

Dynamic Growth

Highly skilled managerial team leads to successful partnerships

The only 3PL company that is public-Athens Stock Exchange Market

FDL GROUP

The Group…

FOODLINK LOGISTICS SERVICES

FOODLINK CYPRUS LOGISTICS SERVICES

FOODLINK BULGARIA LOGISTICS SERVICES

TRANSPORT LINK TRANSPORTATION SERVICES

VELOS trans

EXPRESS LINK TRANSPORTATION SERVICES

CITYFAST RIGHT ON TIME

DOT LINK IT/IS SERVICES

Contract Logistics

Added Value Services

Transportation

International Forwarding

Courier

IT/IS Services

FDL GROUP

Milestones…

2017 Initiation of Agricultural supply chain services | Agrolink S.A.

2016 Expansion to e-commerce activities / Trading "IQOS"(new product of PMI)

2015 Penetration to Balkans and Pharmaceutical logistics market

2014 Group fleet expanded to 45 trucks

2012 Initiation of operation in Cyprus | Foodlink Cyprus LTD

2011 Expansion to international forwarding | acquisition of Velos Trans S.A

2009 Athens Stock Exchange – Listed on the alternative market

2008 FDL Group invests in the development of fully integrated LMS

2005 Penetration in the Telecommunications & Hi-Tech market - Wind Telecom

2002 First expansion of business portfolio - Makro C&C

2000 Provision of end-to-end logistics services in Greece - Kraft Foods Hellas | Mondelez

1997 Foodlink S.A was found

FDL GROUP

Key Services…

- **Warehousing** (All temperature ranges)
  - RF & Voice directed warehousing (VDW)
- **Co-packing**
- **Crossdocking**
- **Distribution**
- **Transportation/International Forwarding**
- **IT/IS services (LMS, TMS, RTMTO)**
  - Fully Integrated Logistics Management System
  - Transportation Fleet Management
  - RTMOTO (Android OS)/Order Delivery Status

- **VALUE ADDED SERVICES**
- **End to End Logistics Consulting**
  - Minimizing ⇒ Logistics Costs
  - Maximizing ⇒ Quality, Traceability, Visibility
- **Change Management**
- **Logistics Engineering**

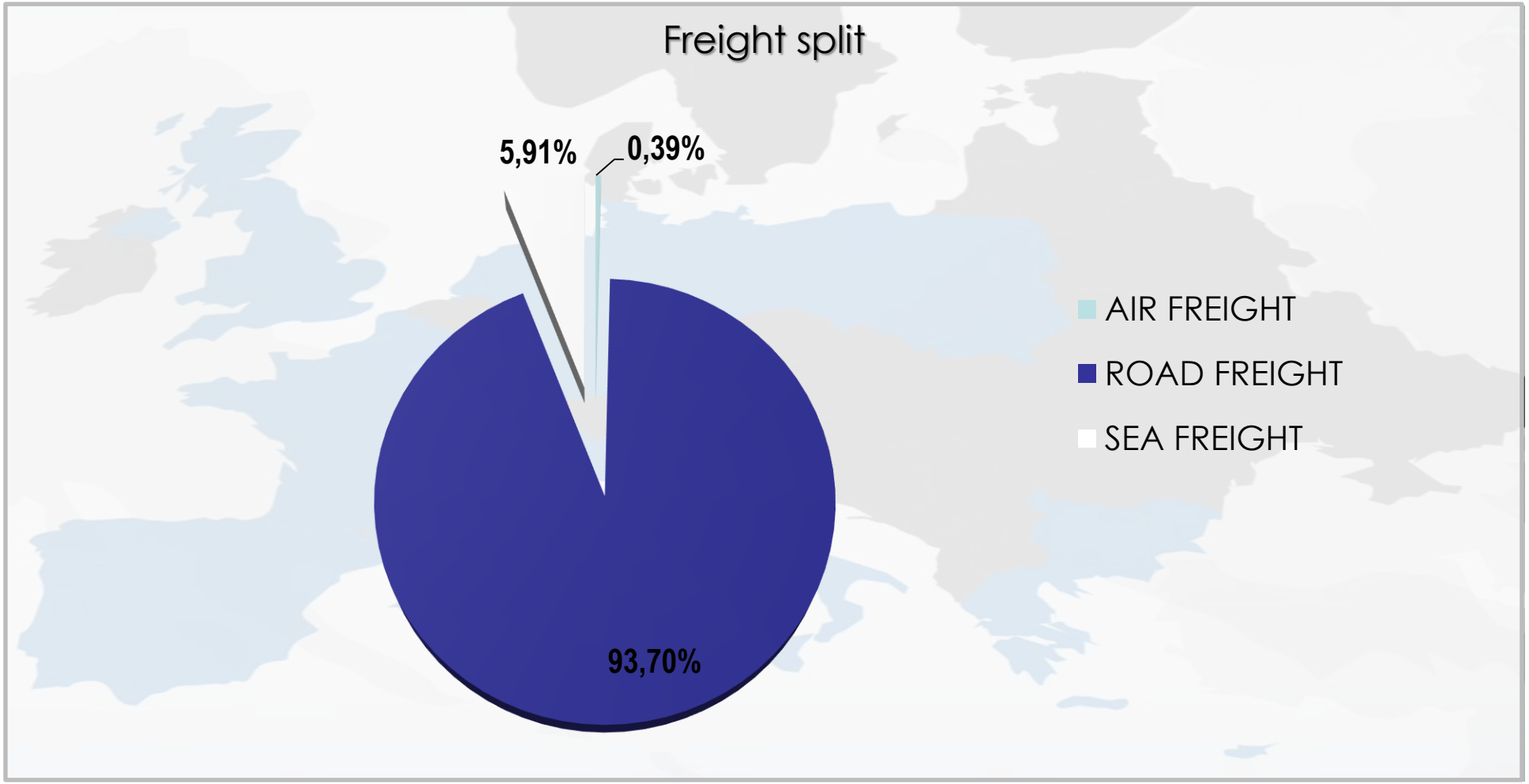
Key Figures…

FDL GROUP	Turnover €47.6 mil.
Human Resources	400 employees
Clients	48 Logistics 220 International Forwarding
Warehouses	86.000 m2
Volumes	252.000 tons - 720.000m3 /Year Logistics 35.000 tons - 75.000m3 /Year Int. Forwarding
Shipments	875.000
Fleet	95 owned vehicles - 150 partner

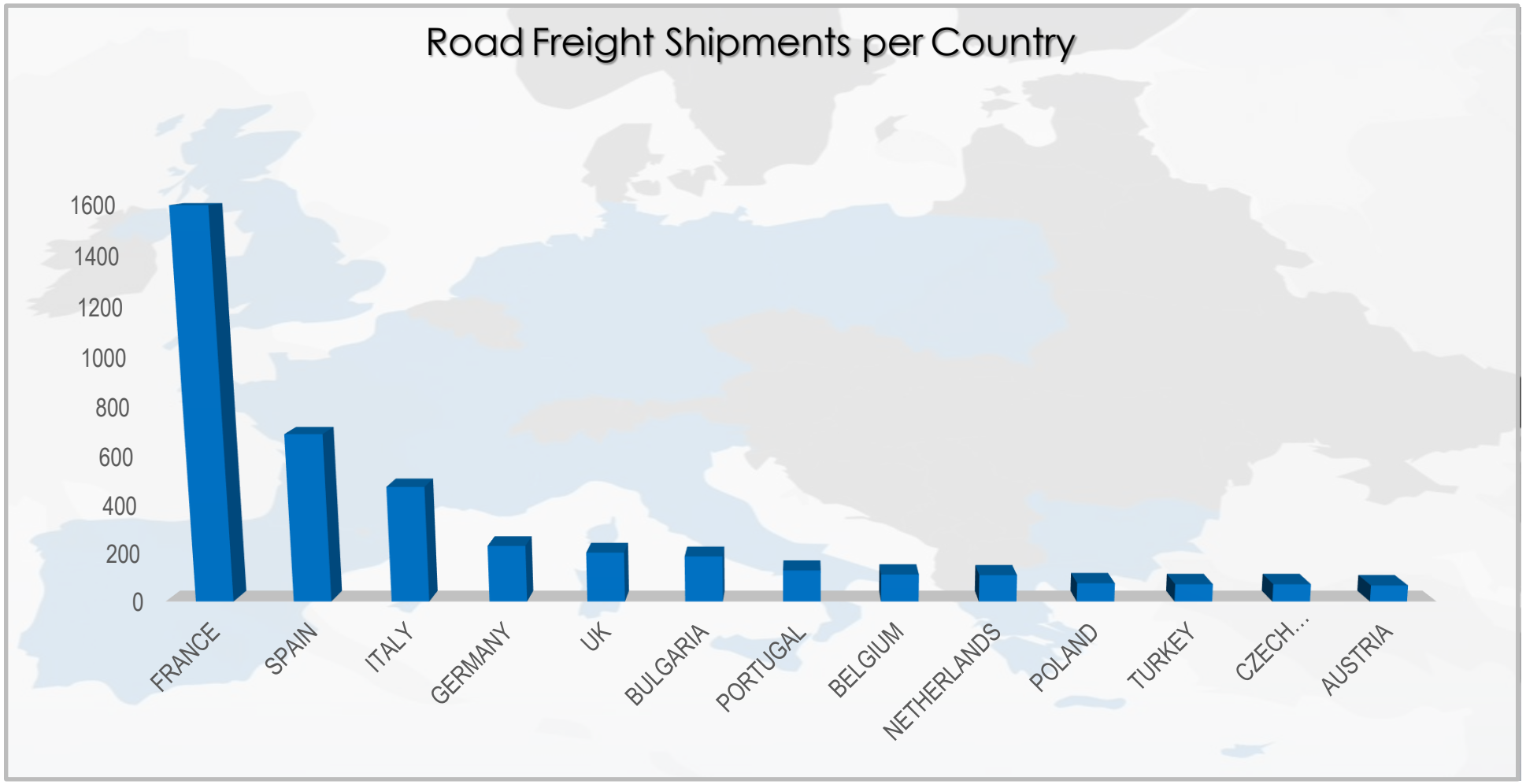
FDL Network...

FDL GROUP

FDL's Freight Forwarding in numbers…

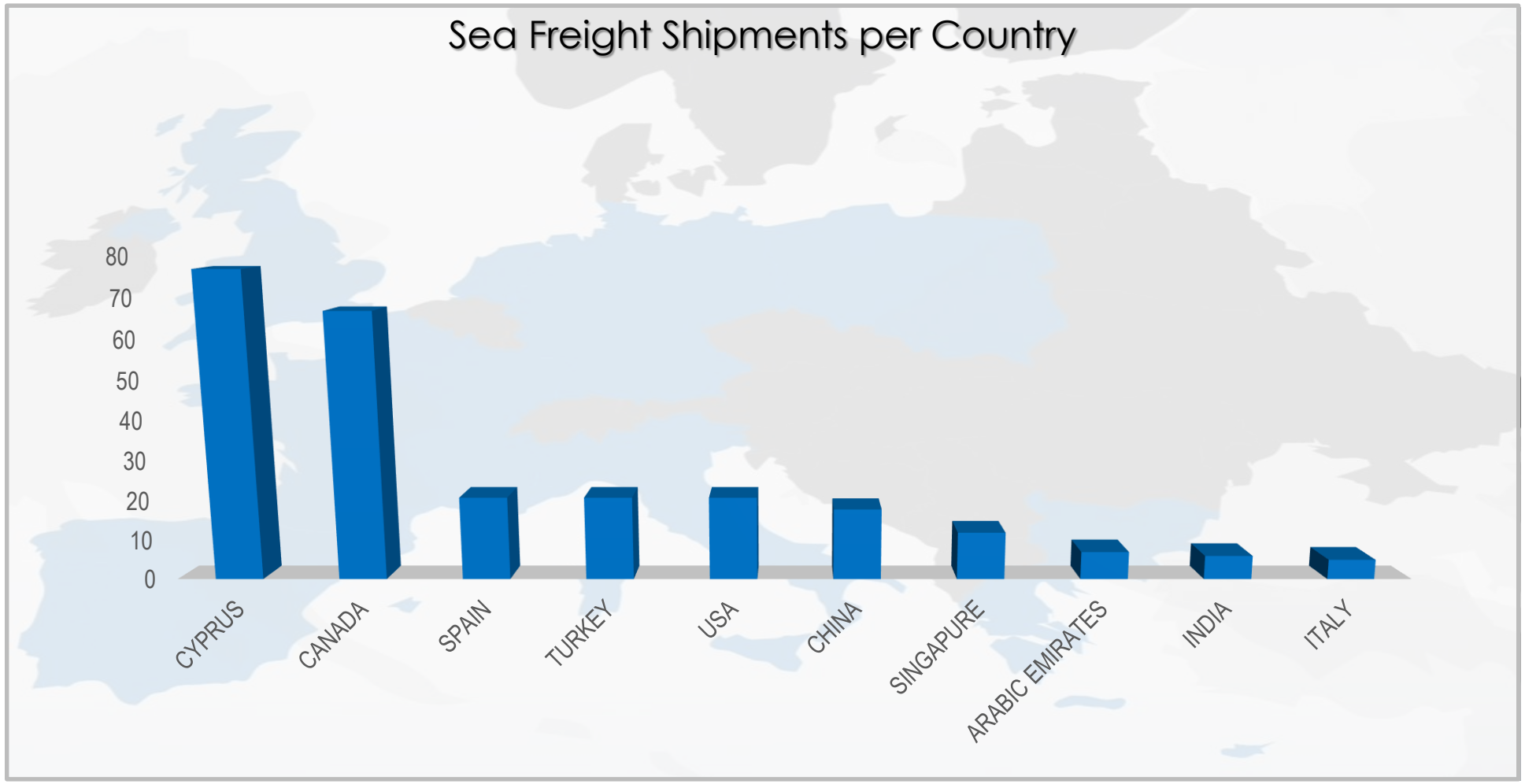


FDL's Freight Forwarding in numbers…



FDL GROUP

FDL's Freight Forwarding in numbers…



IT / IS Services…

LOGISTICIAN

RTMOTO

Voice picking

We care for our people…

CSR…

Equal opportunity employer supporting local communities

Promotion of green logistics through adoption of environmentally friendly methods

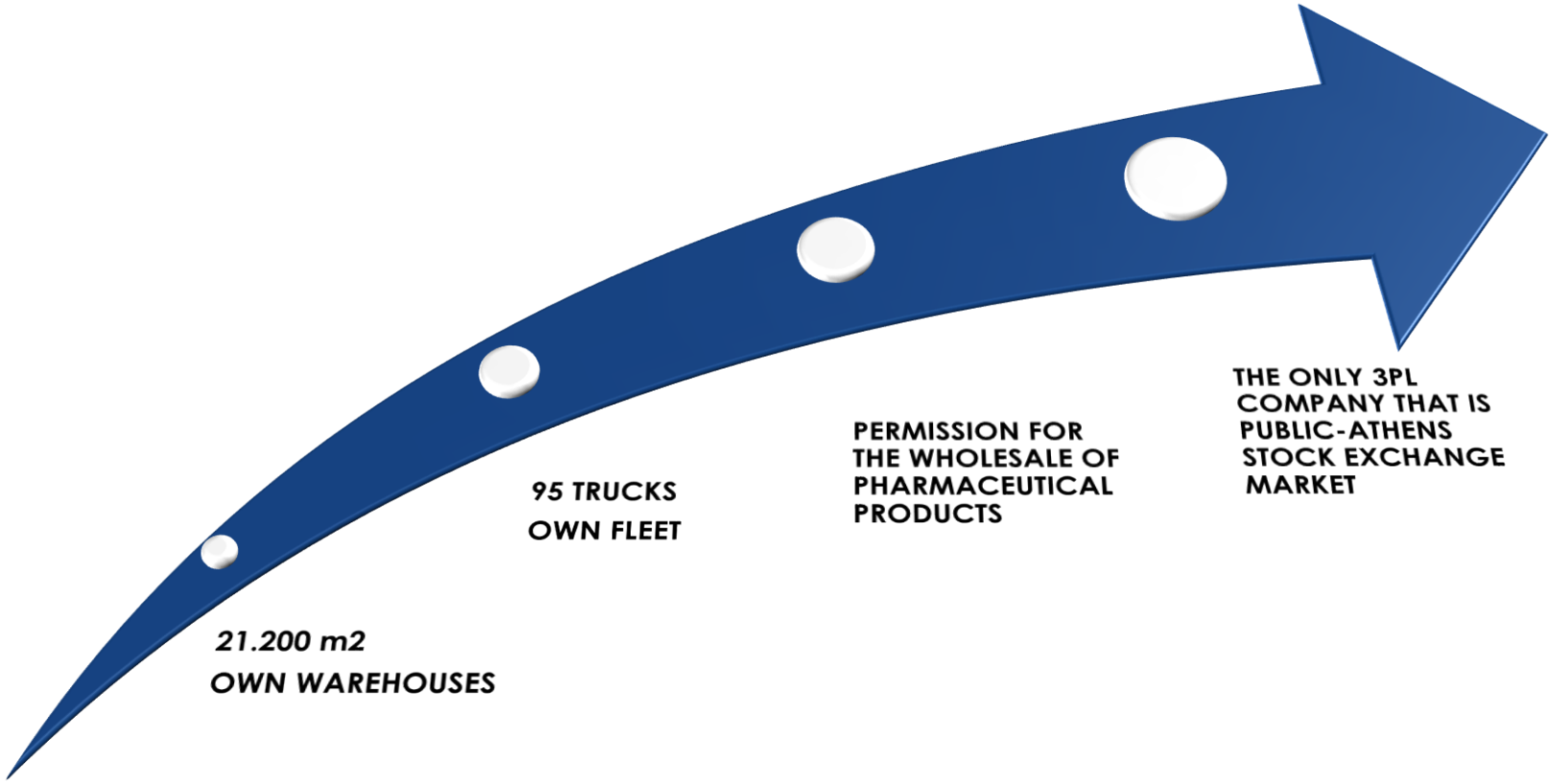
Fleet expansion with EURO 5&6 vehicles ensuring lower CO2 footprint

Ecological handling of all recyclable materials through specialized companies

FDL Ranking…

FDL Group is the fastest growing logistics Group in Greece

Competitive EDGE...



FDL GROUP

FDL Logistics Portfolio…

FMCG

Retail Wholesale

RTD's

Hi Tech

Tobacco

FDL Forwarding/Distribution Portfolio…

FMCG

Retail
Wholesale

Pharmaceutical
Cosmetics

Various

From all of us…

FDL GROUP